

**Interoperability Institute  
Request for Proposal No. 2020-001 - Rate Card**

**Instructions for completing Rate Card**

1. Complete Company Name and Contact Information, consistent with the Proposal Cover Sheet.
2. List key individuals/management. Key individuals/management are the same group for whom you are including a resume (see Section 5). Examples are included below.
3. List position, not specific employee names, for key services. Examples are included below
4. Complete the 'Level' column using the following categories:
  - For Advisors:
    - World Class
    - Nationally-recognised Expert
    - Regionally-recognised Expert
  - Senior
  - Intermediate
  - Junior
  - Novice
5. Complete the 'Years' column with the number of years of experience.
6. Enter hourly and day rates in the appropriate column.

Company Name _____					
Contact Info _____					
<b>Name</b>	<b>Role/Title</b>	<b>Level</b>	<b>Years</b>	<b>Hourly Rate</b>	<b>Day Rate</b>
Key Individuals/ Management					
	Owner/Principal				
	CEO				
	COO				
	CTO				
Positions					
	Project Manager				
	Account Manager				
	Trainer				
	Enterprise Architect				
	Web Designer				
	Security Specialist				

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