

Question

Could you describe the high level business impact that IOI expects to achieve from this partnership? Thoughts on cost reduction, scale, revenue growth, or other key success indicators?

Does MiNIH/IOI currently utilize offshore resources internally or through other services firms?

Are there application/infrastructure support or managed services potential engagement types that may be needed? This would include engagement types that would be driven by maintenance and support SLAs.

Does the scope of the planned engagements intend to expand and enhance Interoperability Land?

What are the current strengths and challenges regarding the capabilities of your internal IT organization. This could be technical skillset, delivery management, architecture, etc.

Is the vision of MiNIH/IOI to utilize service provider to be part of blended teams with existing IT staff?

What are the expectations around knowledge transfer and training to ensure MiNIH/IOI builds skills and can support into the future?

Does MiNIH/IOI envision the consulting partner to aide in road mapping and helping drive requirements?

How much integration of systems and people will be required across the different subsidiaries of MiNIH?

What is the desired work location for project teams? How familiar is MiNIH/IOI with working with remote teams? Is MiHin Group open for remote work due to Covid situation? Is MiHin Group open for offshoring work?

What is the desired delivery methodology for projects at MiNIH/IOI? If it is Agile, how would you rate your organization's maturity?

Do you see the chosen service provider to be heavily involved in scope management during delivery of SOWs?

Does MiNIH have a functional testing organization or is it expected that the chosen service provider will bring

Are the solutions generally fully custom or packaged solutions or a combination of both?

Can you share additional technical details of the technology stack utilized for the customer applications involved.

What source code control tools and methodologies are currently utilized?

What dev ops tools and process are currently utilized?

What type of hosting environments, outside of AWS which is mentioned in the RFP, are utilized for customer and

What are the remote working technical details to enable developer collaboration? MiNIH/IOI laptops, VPN, Virtual Desktops etc.?

What are the current and future needs of automated testing for functionality and performance?

What is the high level view of engagement types that the Fixed Fee/T&M Capped projects will focus on? Will it be focused on functional enhancements, building new applications or components, road mapping future state

Is the thought that there the service provider will maintain a consistent and continuous team that tackles new scope for each SOW (solution, design, build, test) or could it be more fragmented based on need and budgeting

Mobile application development is not listed as a potential required need. Is this accurate that a need for mobile development will not exist for the duration of this MSA (3 years)?

How many Biosketches are desired and thoughts on levels you would like to see (Executive/Leadership/Arhitect vs. Developers and Designers)? (key personnel - can we share few resumes of PM, architect, senior devs etc.)

Is it desired that all deliverables either be in PDF and Word or is Powerpoint slides potentially acceptable?

What is the correct email address for the RFP response. The RFP lists: rfp2020-001@interoperabilityinstitute.org as the email address, but correspondence we have received containing the RFP was from: rfp2020-

For 'business references' can we have MiHIN internal references?

For the rate card section, it says to use the "standard rate card template provided on the RFP website." But we do not see a template on that website. Can you provide the template for the rate card?

Do you have a template to use for the biosketch? Should we follow the NIH format, although it doesn't completely apply for technical roles? Is a one page bio narrative or resume acceptable?

Answer

We're looking for staff augmentation to help with surge capacity, unique skill sets, and revenue growth.

No offshore resources are utilized.

No, we have internal application services and infrastructure support services.

No.

Capacity.

Yes.

Per the MSA, all intellectual property and associated knowledge transfer will be delivered to IOI.

No.

This contract will be solely supporting IOI.

Virtual. We are very familiar in working with remote teams. Please refer to the MSA about subcontracting offshore.

The desired delivery methodology is Agile. We are in our early adoption phase.

No.

We have an internal QA team but we may require surge capacity.

Combination.

Support AWS services.

This detail will be provided to successful offerers.

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As a general rule, we expect contractors to provide their own hardware, but there may be exceptions. Additional details will be provided to successful offerers.

Internal QA Dept. provides these services.

It many involve any or all of these.

No, most statements of work will have defined deliverables with a Not to Exceed.

If there is a need for mobile development it will require a new RFP.

We're looking for Biosketches of the core team, including Team Leads, as many as you feel are necessary.

N/A

Please respond to the email in the RFP.

One MiHIN internal reference is acceptable but please also include external references.

We apologize for any inconvenience. The rate card has been posted.

Please follow US Government NIH format.

A zip file collection is preferred.

We anticipate a broad portfolio of activity.

Yes.

We would anticipate that key personnel remain static throughout the duration of the Statement of Work, if possible.

Details of this will be provided to successful offerers.

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An Ad Hoc Staff Augmentation partner.

Focus on AWS Cloud framework.